

EX 2023

Welcome! to our world



# RM **ACADEMY**

## GO! FOR YOUR FUTURE

GET THE #RMSPIRIT

to the  
registration



EN

## WE SET STANDARDS

"It all started with a vision: we wanted to make it possible to recycle C&D waste materials on site. This innovative idea became an international success, and we are now the world leader in compact crushing.

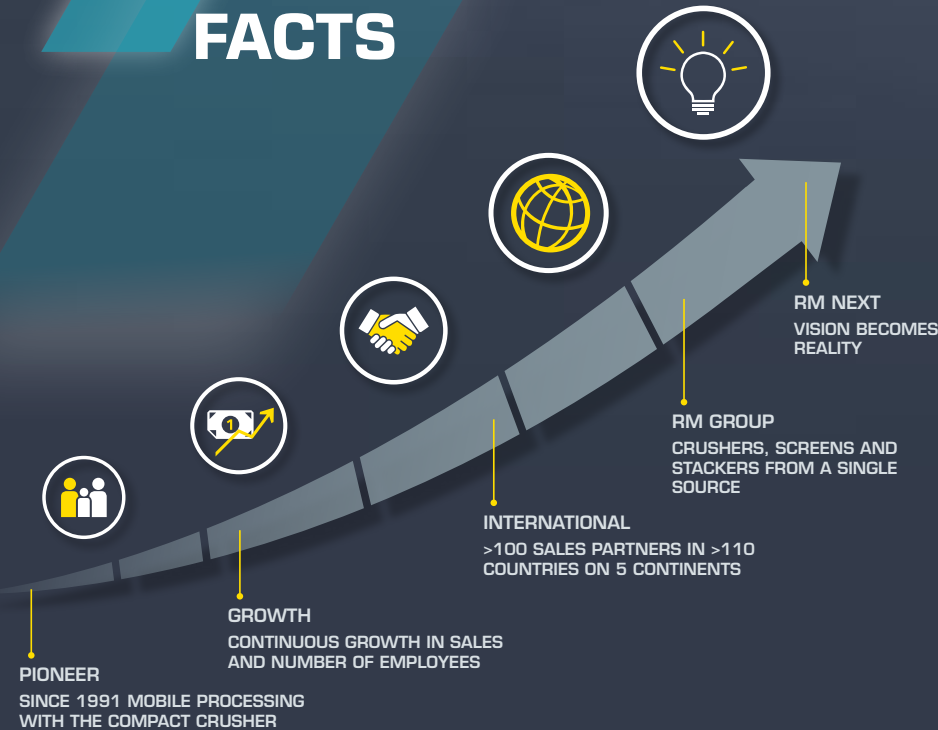
However, RUBBLE MASTER would not be as successful as it is without its professional dealer network. I am glad you are part of the RM Family."



Gerald Hanisch  
Founder and Managing Director  
RUBBLE MASTER HMH GmbH



# RM GROUP FACTS



# MORE KNOWLEDGE MORE SUCCESS

Growing together - RUBBLE MASTER loves long-term partnerships. Growing together requires that we learn together.

Every year, the RM Academy offers a wide range of training opportunities for successful mutual development.

The RM Academy Team has prepared an exciting syllabus of courses and wishes you much success with your training.

## #RMFamily



# RM ACADEMY QUALIFIED FOR SUCCESS

As a salesperson you will benefit from our sales training courses by expanding your knowledge of our product range. As a technician you will find out all you need to know to be able to provide reliable service support for RM crushers and screens. As an RM operator you will learn the most effective way of handling machines for maximum on-site performance.

## REGISTER TODAY FOR THE TRAINING COURSE OF YOUR CHOICE:

- STEP 1** Choose a course from the RM Academy catalogue
- STEP 2** Scan the QR code
- STEP 3** Fill in the registration form and send
- STEP 4** Add the date to your calendar and you are all set to start your RM training course!

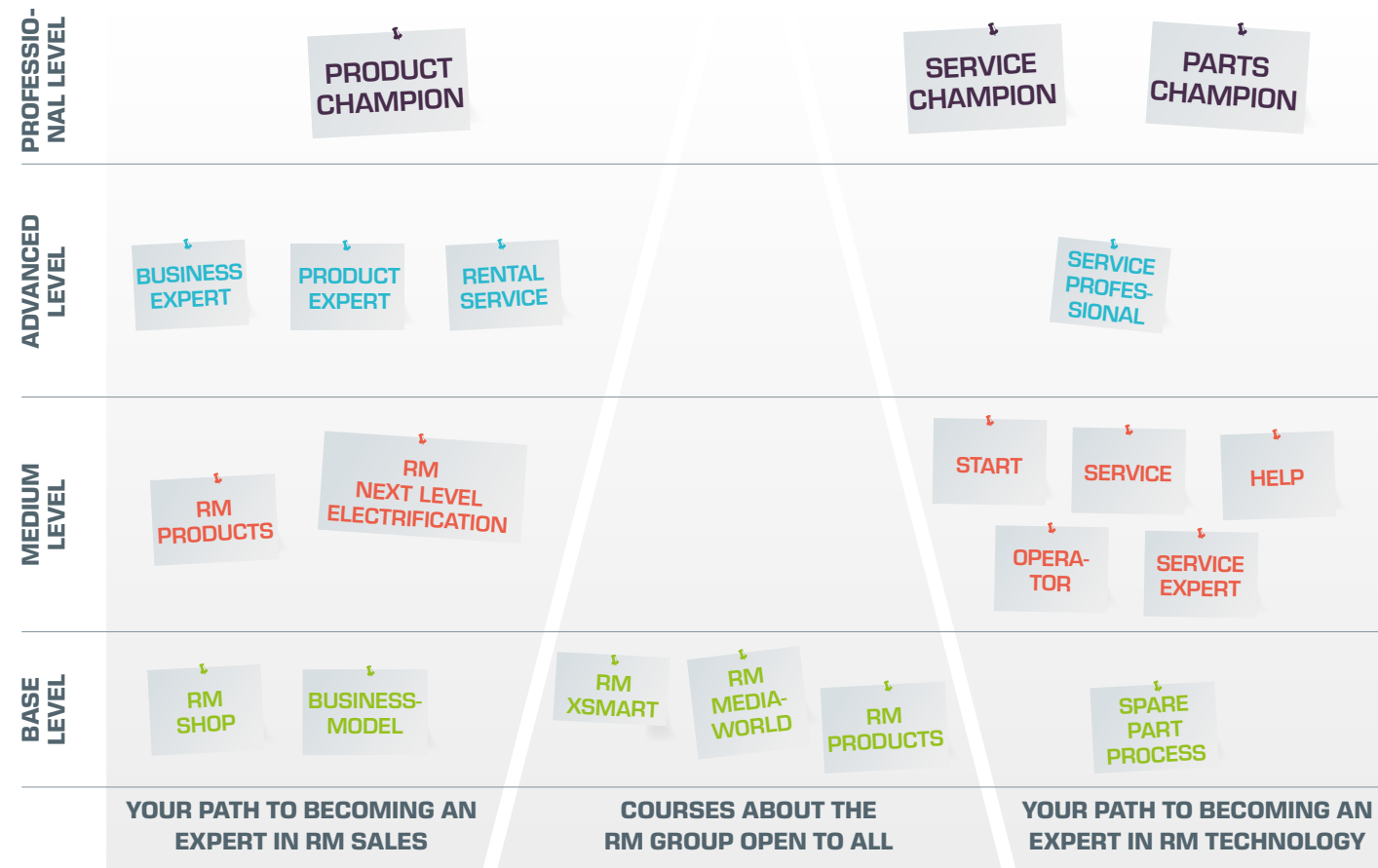


**REGISTER NOW!**

Or go to the  
RUBBLE MASTER website.

We look forward to you taking part!

## TRAINING OPPORTUNITIES AT RM





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### RM ACADEMY - more than just training

Visit our RM Headquarters in Upper Austria at the heart of Europe. Centrally located, here you can see how our mobile crushers are built. In addition to the subjects covered by your training modules, you will also get to know the **RM Family** and **gain valuable insights into our companies and corporate culture**. RM Academy is more than just a knowledgebase. By attending a training course, you can build **valuable networks**

**with colleagues from the same industry** all over the world. As a global company, we value exchange of experiences and a strong network - you too can become a part of it. RUBBLE MASTER always welcomes visitors. Training at RM Headquarters expands more than your professional horizons. Supported by the RM employees, cultural highlights of the Upper Austrian capital city and Linz as a **business location** will also be on offer.

# BASE LEVEL RM ACADEMY

**WELCOME TO THE RM FAMILY!** Are you new to RM Family and would like to gather helpful introductory information about our products and services? Welcome to Base Level! Our introductory courses at Base Level are designed to support you on your path to success right from the start. These courses introduce you to our product range and the RM corporate culture so you can get to know the RM environment.

BASE LEVEL

RM  
PRODUCTS  
(ALL)

RM  
XSMART  
(ALL)

RM MEDIA-  
WORLD  
(ALL)

SPARE  
PART  
PROCESS  
(TECHNICIANS)

RM  
SHOP  
(SALES)

BUSINESS-  
MODEL  
(SALES)

MEDIUM  
LEVEL



**REGISTER NOW!**  
Or online: [rubblemaster.com/de/services/rm-academy/](https://rubblemaster.com/de/services/rm-academy/)  
We look forward to you taking part!

\*Training course times are Central European Time (CET and CEST).

**ALL** The advantages of RM Mediaworld are that it enables you and RM to exchange high volumes of data and it is very user-friendly. You can access important data such as instruction manuals, technical descriptions, photos, videos, brochures and much more at any time and from anywhere.

GOALS

- How to successfully search for files in RM Mediaworld
- Upload and download
- Practical examples

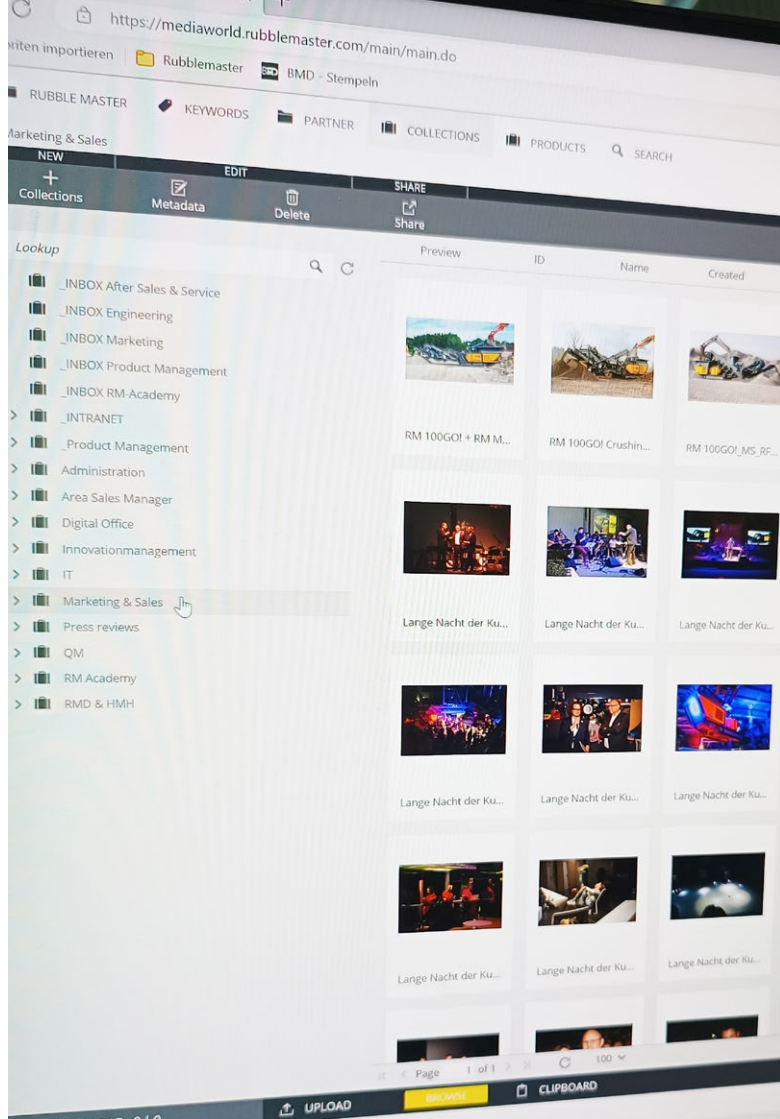


**TO THE VIDEO!**  
Here you will find videos with practical examples. Simply scan the QR code to get started!

INFO

15 MIN ONLINE VIDEO

duration course format



**ALL** RM relies greatly on highly trained salespeople worldwide to sell its products. The RM screen line training course provides sales staff with the necessary knowledge for different areas of application for RM screen line products and demonstrates the advantages and innovations.

GOALS

- Overview of the RM range of screens
- Features & advantages of RM screens
- Standard tasks / applications
- Key points of each screen

JAN	FEB	MÄR	APR	MAI	JUN
17.01.					
JUL	AUG	SEP	OKT	NOV	DEZ
		12.09.			

INFO

9:00 - 10:00  
15:00 - 16:00 WEBINAR

**ALL** RM screens stand for robustness and easy handling. They are the perfect match for our mobile crushers. The RM screen USP webinar highlights the quality and innovative strength of RM screens. It provides salespeople with the information they need to convince customers from all over the world of the advantages of the RM brand.

GOALS

- Overview of the RM range of screens
- Features & advantages of RM screens
- Machine combinations & hybrid screens

JAN	FEB	MÄR	APR	MAI	JUN
19.01.					
JUL	AUG	SEP	OKT	NOV	DEZ
		14.09.			

INFO

9:00 - 10:00  
15:00 - 16:00 WEBINAR

# RM SCREENER OPTIONS

#95009

**ALL** The versatile options and screen decks for RM screens let customers put together an optimum configuration. They ensure defined final aggregate and yield the highest earnings at the end of the value adding chain. Find out in this webinar how customers can optimise RM screens to meet their needs.

## GOALS

- Options for RM screens & their benefits
- Options for retrofitting

JAN	FEB	MÄR	APR	MAI	JUN
	21.02.				
JUL	AUG	SEP	OKT	NOV	DEZ
		26.09.			

### INFO



9:00 - 10:00  
15:00 - 16:00



WEBINAR

# RM CRUSHERS

#95002

**ALL** Thanks to our experience, expertise, courage and the relentless commitment to finding the best solution, we have developed an extensive product portfolio for mobile recycling and mobile stone processing. This online webinar teaches you the basics about the versatile, user-friendly and powerful RM crushers.

## GOALS

- Get to know the RM crusher product range
- Find out more about typical applications

JAN	FEB	MÄR	APR	MAI	JUN
	16.02.				13.06.
JUL	AUG	SEP	OKT	NOV	DEZ

### INFO



9:00 - 10:00  
15:00 - 16:00



WEBINAR

# RM CRUSHER USPS

#95005

**ALL** RM products stand for quality and innovation. Thanks to RM innovations it is possible for the customers to create advantages by using RM machines. The RM crusher USPS webinar highlights the uniqueness and innovative strength of RM crushers. It gives salespeople the right tools to introduce the customer to the world of RUBBLE MASTER.

## GOALS

- Advantages of RM crushers over the competition
- Insights into the product development of the global market leader
- Get to know the RUBBLE MASTER crusher concept

JAN	FEB	MÄR	APR	MAI	JUN
	23.02.				22.06.
JUL	AUG	SEP	OKT	NOV	DEZ

### INFO



9:00 - 10:00  
15:00 - 16:00



WEBINAR

# RM CRUSHER OPTIONS

#95008

**ALL** With numerous equipment options, RM offers its customers a huge range of capabilities to custom-equip their crushers to meet very precise specifications. Find out more about RM crusher options in the webinar - options that can be a deal maker for buyers.

## GOALS

- Options for RM crushers & their benefits
- Options for retrofitting

JAN	FEB	MÄR	APR	MAI	JUN
	28.02.				29.06.
JUL	AUG	SEP	OKT	NOV	DEZ

### INFO



9:00 - 10:00  
15:00 - 16:00



WEBINAR





## RM XSMART

#95007

**ALL** Machine owners, fleet managers, rental fleet managers and machine operators benefit from the RM XSMART digital technology platform. Find out more about the latest RM technology, providing an up-to-date overview of the machinery and valuable production data at any time. We will show you how the digital 24/7 assistant makes admin easier and servicing more efficient.

### GOALS

- Insight into fleet management
- Overview of Condition Monitoring
- Customer benefits

JAN	FEB	MÄR	APR	MAI	JUN
				16.05. / EN	
JUL	AUG	SEP	OKT	NOV	DEZ
		28.09. / EN		28.11. / EN	

### INFO

9:00 - 10:00  
15:00 - 16:00

WEBINAR



## RM SHOP

#95200

**SALES** We have developed the RM Shop so that you and your customers can order spare and wear parts as well as merchandising articles online quickly and easily 24 hours a day, 7 days a week. Get insights into the system and find out more about the numerous advantages our new platform offers you.

### GOALS

- Understanding the RM Shop and how to use it
- Advantages of online orders
- Practical examples
- Switching to RM Mediaworld for documentation

JAN	FEB	MÄR	APR	MAI	JUN
				30.05.	
JUL	AUG	SEP	OKT	NOV	DEZ
			17.10.		

### INFO

9:00 - 10:00  
15:00 - 16:00

WEBINAR



# SPARE PARTS PROCESS

# 97507

**TECHNICIANS** In the Spare Parts Process webinar, sales partners find out how to use our spare parts catalogue and work out which items need to be kept in stock. A technical introduction to crushers and screens is also part of the webinar.

## GOALS

- Customer advisory skills relating to spare parts
- Spare parts planning and management

JAN	FEB	MÄR	APR	MAI	JUN
					01.06.
JUL	AUG	SEP	OKT	NOV	DEZ
			19.10.		

### INFO



9:00 - 10:00  
15:00 - 16:00



WEBINAR

# RM BUSINESS MODEL #96209

**SALES** Features and options do not sell machines. The best product will not sell if the customer does not understand its benefits. In this webinar you will find out more about our customers, how to discover what they need, and how to sell them the RM business model.

## GOALS

- Understanding customer segments
- Understanding customer needs by asking the right questions
- Ability to sell the RM business model

JAN	FEB	MÄR	APR	MAI	JUN
			27.04.		
JUL	AUG	SEP	OKT	NOV	DEZ
			31.10.		

### INFO



9:00 - 10:00  
15:00 - 16:00



WEBINAR

# MEDIUM LEVEL RM ACADEMY

**THE NEXT STEP TO SUCCESS!** You have attended our basic courses and now want to take your knowledge and skills to the next level?

We will support you! In our Medium Level courses we go into more detail. We focus in particular on our innovations, prepare you optimally for sales talks and give you the right tools for future service assignments.

MEDIUM LEVEL

ADVANCED  
LEVEL



### REGISTER NOW!

Or online: rubblemaster.com/de/  
services/rm-academy/

We look forward to you taking part!

\*Training course times are Central European Time (CET and CEST).

# NEXT LEVEL ELECTRIFICATION

#96211

**SALES.** Electrification is in the DNA of RM. With RM Next Level Electrification RM presents a new generation of hybrid and fully electric crushers and screens. One of the biggest benefits you'll have is the chance for significant fuel savings of up to 50%, especially when you connect your RM machines to train. You'll learn about all your benefits from RM Next Level Electrification, how easy it is to connect RM machines and get an idea about best practice examples.

## GOALS

- Learn how to save costs with RM Hybrid and fully electric solutions
- Learn how easy it is to connect RM machines to a machine train
- Learn about best practice examples

JAN	FEB	MÄR	APR	MAI	JUN
			25.04.		
JUL	AUG	SEP	OKT	NOV	DEZ
			05.10.		

## INFO

9:00 - 10:00  
15:00 - 16:00

WEBINAR



# PRE-SCREENING

#96200

**SALES** RUBBLE MASTER offers customers a selection of equipment options to fine-tune their RM machines to specific applications. That is why there are four different versions of pre-screens to ensure customers can produce the best working results in the most efficient way. Find out more in the pre-screening webinar.

## GOALS

- Knowledge of the four pre-screening systems
- Knowledge of the different types of application
- The key selling points

JAN	FEB	MÄR	APR	MAI	JUN
				23.05.	
JUL	AUG	SEP	OKT	NOV	DEZ
			03.10.		

## INFO

9:00 - 10:00  
15:00 - 16:00

WEBINAR



# CRUSHER TRAIN SOLUTION

#96201

**SALES** Machines from the RM product family can be combined to configure RM processing lines. The jaw crusher is the latest addition to the RM product range and, together with RM crushers and screens, enables us to offer lines that deliver a complete solution for mobile processing. This webinar gives you an overview of specific customer solutions and machine combinations.

## GOALS

- Machine combinations
- Applications for RM processing lines
- From crusher to processing line

JAN	FEB	MÄR	APR	MAI	JUN
	09.02.			04.05.	
JUL	AUG	SEP	OKT	NOV	DEZ

## INFO

 9:00 - 10:00  
15:00 - 16:00

 WEBINAR





# START CRUSHER & SCREENER

#96500

**ALL** The START Crusher webinar provides operators and service technicians with information on the components and features of crushers in the RM product range. We show you how to use different remote controls, engage and disengage the clutch, and how to operate the crawler gear.

## GOALS

- › Detailed information on components and functions
- › How to operate RM crushers & screens
- › Tracking
- › Opening and adjusting the crushing gap

JAN	FEB	MÄR	APR	MAI	JUN
				09.05.	
JUL	AUG	SEP	OKT	NOV	DEZ

INFO

9:00 - 10:00  
15:00 - 16:00

WEBINAR



# SERVICE CRUSHER & SCREENER

#96502

**TECHNICIANS** This SERVICE Crusher webinar is designed for machine operators and service technicians. Information is provided on belt tracking as well as how to change conveyor belts and hammers safely. There is also an overview of maintenance routines to be carried out every day and once a week.

## GOALS

- › Belt tracking & crushing box
- › Valuable tips for daily checks
- › Weekly service check agenda
- › Tips for replacing hammers and conveyor belts

JAN	FEB	MÄR	APR	MAI	JUN
				11.05.	
JUL	AUG	SEP	OKT	NOV	DEZ

INFO

9:00 - 10:00  
15:00 - 16:00

WEBINAR

# HELP CRUSHER & SCREENER

#96504

**TECHNICIANS** The HELP Crusher webinar gives service technicians and operators useful information on possible error messages, so that you can respond quickly in the event of a malfunction. The presenters explain the fault code system and give tips on how to deal with the most common error messages. Manual regeneration of the exhaust post treatment system is also addressed in the webinar.

## GOALS

- › Error code display
- › How to handle malfunctions on site
- › Resettable and non-resettable error codes
- › Manual regeneration of the exhaust post treatment system

JAN	FEB	MÄR	APR	MAI	JUN
				25.05.	
JUL	AUG	SEP	OKT	NOV	DEZ

INFO

9:00 - 10:00  
15:00 - 16:00

WEBINAR

# SERVICE EXPERT CRUSHER

#96506

**TECHNICIANS** Service Expert Crusher classroom training is designed for service technicians. It is a continuation of the START Crusher, SERVICE Crusher and HELP Crusher webinars. Participants receive information on the configuration, service activities, electrics and hydraulics of the machine. This training is required to gain authorisation to service RM machines.

## GOALS

- Understanding RM systems
- Provides necessary know-how for servicing machines

If you are interested, please contact the team of the RM Academy team (rm-academy@rubblemaster.com).

### INFO



9:00 - 16:00



RM ACADEMY



# OPERATOR TRAINING #96508

**TECHNICIANS** During this 2-day course your machine operators receive the best training for handling our RM products. We provide you with the knowledge of crushers and the additional and add-on equipment available. This training also includes a machine demonstration. Immerse yourself in the world of RUBBLE MASTER - we look forward to welcoming you to RM headquarters.

## GOALS

- Process technology in the RM product range
- Detecting errors and troubleshooting
- Principles of electric and hydraulic systems

JAN	FEB	MÄR	APR	MAI	JUN
JUL	AUG	SEP	OKT	NOV	DEZ
		05.09.			

### INFO



9:00 - 16:00



RM ACADEMY



# ADVANCED LEVEL RM ACADEMY

**BECOME AN RM EXPERT!** Your thirst for knowledge knows no limits and you would like to learn much more about our products and services to boost your sales figures and carry out service calls even more effectively? Our Advanced Level courses will help you do just that!

We prepare content with added value specifically for you and your customers to support you on your path to success.

ADVANCED LEVEL

**BUSINESS  
EXPERT**  
(SALES)

**PRODUCT  
EXPERT**  
(SALES)

**RENTAL  
SERVICE**  
(SALES)

**SERVICE  
PROFESSIONAL**  
(TECHNICIANS)

**PROFESSIONAL  
LEVEL**



## REGISTER NOW!

Or online: [rubblemaster.com/de/services/rm-academy/](https://rubblemaster.com/de/services/rm-academy/)

We look forward to you taking part!

\*Training course times are Central European Time (CET and CEST).



## RENTAL SERVICE

# 97200

**SALES** One of the most successful sales channels for RM is providing products through a rental fleet. The RM Rental Service training course explains the hurdles, advantages and background knowledge for the successful operation of a crusher and screen rental fleet.

### GOALS

- › Advantages of operating a rental fleet
- › Setting up and implementing a rental fleet
- › Handing over, returning & invoicing rental fleet machines

JAN	FEB	MÄR	APR	MAI	JUN
					15.06.
JUL	AUG	SEP	OKT	NOV	DEZ

### INFO

9:00 - 10:00  
15:00 - 16:00

WEBINAR



# BUSINESS EXPERTS SEMINAR

#97201

**SALES** Register now for our 2-day Business Experts Seminar to get detailed info on topics such as the Buying Centre and the business and financing model. We also show you how to operate your rental fleet successfully and put together attractive offers and specifications.

## GOALS

- › Overview of the sales process
- › Customer segment information needs
- › Calculation models for rental fleets
- › Specifications

■ If you are interested, please contact the  
■ RM Academy team ([rm-academy@rubblemaster.com](mailto:rm-academy@rubblemaster.com)).

## INFO



9:00 - 16:00



RM ACADEMY



# PRODUCT EXPERT SEMINAR

#97203

**SALES** Get professional training tailored to your salespeople during this 3-day course, based on specific knowledge of crushers and screens. Find out more about typical applications and expectations in terms of throughput, final aggregate and more.

## GOALS

- › Knowledge of RM crushers
- › Incline screens, scalpers, drum screeners & stackers
- › analysis of competition
- › lines of argumentation

■ If you are interested, please contact the  
■ RM Academy team ([rm-academy@rubblemaster.com](mailto:rm-academy@rubblemaster.com)).

## INFO



9:00 - 16:00



RM ACADEMY

# SERVICE PROFESSIONALS

#97511



**TECHNICIANS** Service Professionals classroom training is aimed at service technicians and their experience with crushers and screens. The participants receive information on known RM bugs, common errors, as well as tips on how to avoid them and how to deal with them in the best possible way in the first case.

## GOALS

- RM bugs on crushers and screens
- Discussion about each participant's process experience

JAN	FEB	MÄR	APR	MAI	JUN
10.01.					
JUL	AUG	SEP	OKT	NOV	DEZ
		19.09.			

## INFO

 9:00 - 16:00  RM ACADEMY


# PARTS

#97512

**TECHNICIANS** RM stands for more than innovative products. RM also stands for excellent service. The RM Parts training course ensures that sales partners understand the requirements of the crushing and screening industry and are able to promptly provide customers with the spare parts and wear parts they need.

## GOALS

- Wear parts management and spare parts order processing
- Extensive knowledge of replacement parts and stock items
- Spare parts planning and calculations

 **DATES** Please contact RM Academy if you would be interested in this course; we can also arrange dates for the course to be held where you are.



## INFO

WORKSHOP WITH **HARALD KUSSEGG**

 4 HOURS

# RM ACADEMY

## KNOWLEDGE FROM THE PROFESSIONALS

## PRESENTERS

Ackerl Philipp  
Ammerer Werner  
Bognermayr René  
Cariola Gianni  
Gabriel Franz

Kroiß Lucia  
Kussegg Harald  
Linemayr David  
Pirafellner Philipp  
Prieschl Christian

Rocks Stephen  
Schaffer Markus  
Schwaha Wolfgang  
Wagner René  
Maximilian Keller

ORGANISATION  
**Lisa Praunshofer**

## CALENDAR

LEVEL	NUMBER	COURSE NAME	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
B	95003	RM Screen Line	17.01.								12.09.			
B	95006	RM Screens USPs	19.01.								14.09.			
B	95009	RM Screener Options		21.02.							26.09.			
B	95002	RM Crusher Line		16.02.				13.06.						
B	95005	RM Crusher USPs		23.02.				22.06.						
B	95008	RM Crusher Options		28.02.				29.06.						
B	95007	RM XSMART					16.05.				28.09.		28.11.	
B	95200	RM Shop					30.05.					17.10.		
B	96209	RM Business Model				27.04.						31.10.		
B	97507	Spare Parts Process						01.06.				19.10.		
M	96211	Next Level Electrification				25.04.						05.10.		
M	96200	Pre-Screening					23.05.					03.10.		
M	96201	Crusher Train Solution		09.02.			04.05.							
M	96500	START Crusher & Screener					09.05.							
M	96502	SERVICE Crusher & Screener					11.05.							
M	96504	HELP Crusher & Screener					25.05.							
M	96506	Service Expert Crusher	If you are interested, please contact the RM Academy team directly.											
M	96508	Operator Training									05.09.			

LEVEL	NUMBER	COURSE NAME	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
A	97200	Rental Service						15.06.						
A	97201	Business Expert Seminar	If you are interested, please contact the RM Academy team directly.											
A	97203	Product Expert Seminar	If you are interested, please contact the RM Academy team directly.											
A	97511	Service Professionals	10.01.								19.09.			
A	97507	Parts	No scheduling! Will be offered at new dealer if required!											





**RUBBLEMASTER.COM**



**RUBBLE MASTER HMM GMBH**

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