

RM ACADEMY GO! FOR YOUR FUTURE

GET THE #RMSPIRIT

RUBBLEMASTER.COM

WE SET STANDARDS

"It all started with a vision: we wanted to make it possible to recycle C&D waste materials on site. This innovative idea became an international success, and we are now the world leader in compact crushing.

However, RUBBLE MASTER would not be as successful as it is without our dedicated and highly qualified team. I am glad you are part of the RM Family."



Gerald Hanisch Founder and Managing Director RUBBLE MASTER HMH GmbH





MORE KNOWLEDGE MORE SUCCESS

We live and love long-term partnerships with our customers for the lifetime of their machines. As our partner you are part of the

We give our partners the tools to ideally support and sell our products. As a shared knowledgebase, the RM Academy conveys everything from the world of RUBBLE MAS-TER - for salespeople, service technicians and operators.

PRODUCT >

We have the best

COMPANY-PHILOSOPHY

Best team in the industry



INNOVATION

Always one step ahead

CUSTOMER-ORIENTATION

Always there for you

RM ACADEMY QUALIFIED FOR SUCCESS

As a salesperson you will benefit from our sales training courses by expanding your knowledge of our product range. As a technician you will find out all you need to know to be able to provide reliable service support for RM crushers and screens. As an RM operator you will learn the most effective way of handling machines for maximum on-site performance.

Register today for the training course of your choice:

- **STEP 1** Choose a course from the handbook
- STEP 2 Go online to: www.rubblemaster.com/de/sign-up/ or scan the QR code



- **STEP 3** Simply fill in the registration form and enter the course number, course format and date. We will then send you confirmation of your registration and/or the link to your webinar by email.
- **STEP 4** Add the date and location to your calendar and you are all set to start your RM training course!



Training opportunities at RM



NO

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RM ACADEMY - more than just training

Visit our RM Headquarters in Upper Austria at the heart of Europe. Centrally located, here you can see how our mobile crushers are built. In addition to the subjects covered by your training modules, you will also get to know the **RM Family** and **gain valuable insights** into our companies and corporate culture. RM Academy is more than just a knowledgebase. By attending a training course, you can build valuable networks

with colleagues from the same industry all over the world. As a global company, we value exchange of experiences and a strong network - you too can become a part of it. RUBBLE MASTER always welcomes visitors. Training at RM Headquarters expands more than your professional horizons. Supported by the RM employees, cultural highlights of the Upper Austrian capital city and Linz as a **business loca**tion will also be on offer.

RM ACADEMY COURSE REGISTRATION AND SAFETY

For the safety of all employees and visitors attending the RM There are hand disinfectant dispensers in the reception area Academy, you must take an official COVID-19 rapid test within at RM Headquarters, RM Haid and at the RM Academy. Please 48 hours of starting classroom training at the RM Academy. do not attend training courses if you have symptoms of illness or suspect you might have COVID-19.

You must wear a mask and observe the minimum distance to other course participants for the entire duration of your visit You can notify us by sending an email to: to RM Academy (FFP2 protective masks are readily available rm-academy@rubblemaster.com or calling our COVID-19 hotline on extn 1450. at the RM Academy office if required).



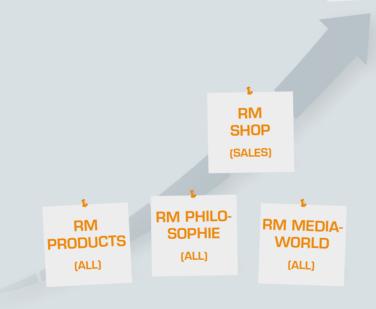
Last updated: May 2021²

* For current measures please contact the RM Academy Team

BASE LEVEL RM ACADEMY

Welcome to the RM Family!

Are you new to RM Family and would like to gather helpful introductory information about our products and services? Welcome to Base Level! Our introductory courses at Base Level are designed to support you on your path to success right from the start. These courses introduce you to our product range and the RM corporate culture so you can get to know the RM environment.





Register for your course now using the QR code or at: www.rubblemaster.com/en/sign-up/ ۰.

BASE

LEVEL

We look forward to you taking part!

Welcome to the RM Family! Join us in this webinar to find out more about the RM philosophy. Find out why we decided to work with mobile crushers in the first place. Let us tell you the exciting story of a man with a vision and ignite your RM spirit. The advantages of RM Mediaworld are that it enables you and RM to exchange high volumes of data and it is very user-friendly. You can access important data such as instruction manuals, technical descriptions, photos, videos, brochures and much more at any time and from anywhere.

GOALS:

First impressions of the RM Group
 History of the RM Group
 RM Group values & vision



RUBBLEMASTER.COM | 11

GOALS:

- How to successfully search for files in RM Mediaworld
- Upload and download
- Practical examples

OURSE FORMAT

	Gerald Badegruber Webinar		# 95001	
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RM PRODUCTS CRUSHER

Thanks to our experience, expertise, courage and the relentless commitment to finding the best solution, we have developed an extensive product portfolio for mobile recycling and mobile stone processing. This online webinar teaches you the basics about the versatile, user-friendly and powerful RM crushers.

GOALS:

- Get to know the RM crusher product range
- Sind out more about typical applications

$\underset{\square \text{ All}}{\mathsf{RM}} \mathsf{PRODUCTS} \mathsf{SCREENS}$

RM relies greatly on highly trained salespeople worldwide to sell its products. The RM screen line training course provides sales staff with the necessary knowledge for different areas of application for RM screen line products and demonstrates the advantages and innovations. .

- Get an overview of the RM screen line product range
- Technical features of RM screens
- Sind out about the process technology





The RM digital products webinar explains the latest digital developments from RUBBLE MASTER. The main focus is on RM GO! SMART Basic and RM GO! SMART Plus, how to use them and what the app does. Participants will also receive information on the new RM Digital EcoSystem. The webinar is suitable both for people in sales and for owner/operators.

GOALS:

- RM GO! SMART Plus
- RM Digital EcoSystem: Fleet Management
- Condition Monitoring

	Daniel Zitta Webinar		# 95004 ⊕ 1h		
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USPS CRUSHER

RM products stand for quality and innovation. Thanks to RM in-
novations it is possible for the customers to create advantages
by using RM machines. The RM crusher USPs webinar high-
lights the uniqueness and innovative strength of RM crushers.
It gives salespeople the right tools to introduce the customer
to the world of RUBBLE MASTER.RM screens stand for robustness and easy handling. They are
the perfect match for our mobile crushers. The RM screen
USPs webinar highlights the quality and innovative strength of
RM screens. It provides salespeople with the information they
need to convince customers from all over the world of the ad-
vantages of the RM brand.

GOALS:

- Advantages of RM crushers over the competition
- Insights into the product development of the global market leader
- Get to know the RUBBLE MASTER crusher concept

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USPS SCREENS

- Advantages of RM screens
- RM screen applications
- Machine combinations

With numerous equipment options, RM offers its customers a huge range of capabilities to custom-equip their crushers to meet very precise specifications. Find out more about RM crusher options in the webinar - options that can be a deal maker for buyers.

GOALS:

Options for RM crushers & their benefits

Options for retrofitting

OPTIONS SCREENS

The versatile options and screen decks for RM screens let customers put together an optimum configuration. They ensure defined final aggregate and yield the highest earnings at the end of the value adding chain. Find out in this webinar how customers can optimise RM screens to meet their needs.

GOALS:

Options for RM screens & their benefits
 Options for retrofitting

RM SHOP

We have developed the RM Shop so that you and your customers can order spare and wear parts as well as merchandising articles online quickly and easily 24 hours a day, 7 days a week. Get insights into the system and find out more about the numerous advantages our new platform offers you.

- Understanding the RM Shop and how to use it
- Advantages of online orders
- Practical examples
- Switching to RM Mediaworld for documentation

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MEDIUM LEVEL RM ACADEMY

The next step to success!

So you have already attended our entry level courses, but now you want to take your knowledge and skills to the next level? We would be pleased to help you!

In our Intermediate Level courses we go into more detail. We focus in particular on our innovations, provide you with the best preparation for sales talks and give you with the right tools for future service assignments

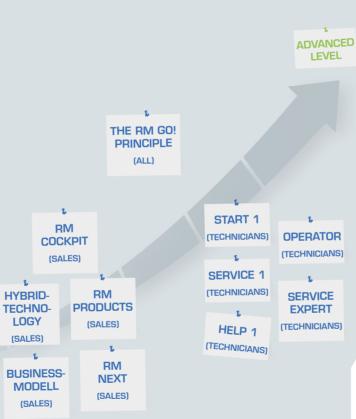


Register for your course now using the QR code or at: www.rubblemaster.com/en/sign-up/

MEDIUM

I EVEL

We look forward to you taking part!



THE RM GO! PRINCIPLE

RUBBLE MASTER offers customers a selection of equipment The unique, innovative RM GO! principle stands for: simplicity and efficiency in every move, in every step. Following the princioptions to fine-tune their RM machines to specific applications. ple - Buy. Start. Earn money. - RM crushers and screens work That is why there are four different versions of pre-screens to for success from the very first hour and open up new business ensure customers can produce the best working results in the perspectives. Find out more about the famous RM GO! principmost efficient way. Find out more in the pre-screening webinar. le, which is still part of the RM product philosophy.

GOALS:

User friendliness of RM products

RM core topics in the development of crushers & screens

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2 EDIUM

PRESCREENS

- Knowledge of the four pre-screening systems
- Knowledge of the different types of application
- The key selling points

RM PROCESSING LINES

Machines from the RM product family can be combined to configure RM processing lines. The jaw crusher is the latest addition to the RM product range and, together with RM crushers and screens, enables us to offer lines that deliver a complete solution for mobile processing. This webinar gives you an overview of specific customer solutions and machine combinations..

GOALS:

- Machine combinations
- Applications for RM processing lines
- From crusher to processing line

JAW CRUSHER RM MXJ1100

The RM MXJ 1100 jaw crusher is the latest addition to the RM product range and enables us to offer our customers further solutions for mobile processing. This webinar provides you with detailed information on RUBBLE MASTER's first jaw crusher, which is built in Dungannon.

GOALS:

- Technical details
- 🕑 USPs
- Info about processing lines

RM HYBRID TECHNOLOGY

Find out more about RM hybrid technology that combines two efficient drives in one machine. See how ROI calculations work and let us show you valuable USPs that will help you boost your sales.

GOALS:

Understanding RM hybrid technology

- USPs of RM hybrid machines
- ROI calculation

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RM NEXT + RM 120X

We present the RM NEXT product philosophy. Take this opportunity to find out more about the RM 120X, the first crusher of the NEXT generation and a milestone in the history of crushing and screening.

GOALS:

- Information on the RM NEXT product philosophy
- Technical details of the RM 120X
- Operations Assist, RM GO! SMART and Performance Indicator

	Christian Prieschl Webinar		# 96204 ⊕ 1h	
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RM COCKPIT

The RM Cockpit is a multimedia tool that helps you present RM Group and its products and services. It provides a guide to the key topics we want to communicate about RM Group and is designed to be used by all sales partners for presentations to customers. This course provides an overview of how to access the cockpit, its contents, processes, and how to use it.

GOALS:

- \bigcirc Introduction to the contents of the RM Cockpit
- V Tips for company and product presentations
- Information on contact for feedback

	Tanja Kobler Webinar		# 96207			René Wagner Webinar		# 96209	
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RM BUSINESS MODEL

- Understanding customer segments
- Understanding customer needs by asking the right questions
- Ability to sell the RM business model

START 1 - CRUSHER

The START 1 - Crusher webinar provides operators and service technicians with information on the components and features of crushers in the RM product range. We show you how to use different remote controls, engage and disengage the clutch, and how to operate the crawler gear.

GOALS:

- Oetailed information on components and functions
- How to operate RM crushers
- V Tracking

START 1 – SCREENS

The START 1 - Screen webinar contains important information for service technicians and operators. If you would like to find out more about the components and functions on RM screens, this is the webinar for you! We show you how to use different types of screen and how to operate the crawler gear.

GOALS:

- Obtailed information on screen components and functions
- How to operate RM screens
- Tracking

SERVICE 1 – CRUSHER \square technicians

The SERVICE 1 - Crusher webinar is geared towards both operators and service technicians. We show you how to set up the discharge belts correctly and how to open and close the crushing box. If you want to get tips on performing daily checks on RM crushers, this is the webinar for you! The SERVICE 1 - Screen webinar contains essential information for service technicians and operators. If you would like to find out more about setting up the belt tracking correctly on your RM screen, this is the webinar for you! We also show you how to perform daily checks on your RM screen.

GOALS:

- Introduction to working on RM crushers
- Belt tracking & crushing box
- Valuable tips for daily checks

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$\frac{\text{SERVICE 1} - \text{SCREENS}}{\text{Importants}}$

- Introduction to working on RM screens
- Correct belt tracking
- Valuable tips for daily checks

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HELP 1 – CRUSHER **TECHNICIANS**

The HELP 1 - Crusher webinar gives service technicians and operators useful information on possible error messages, so that you can respond quickly in the event of a malfunction. If you are interested in understanding error codes and finding out how to respond to them in the best possible way, then this is the right webinar for you!

GOALS:

- Understanding the error code display
- How to handle malfunctions on site
- Resettable and non-resettable error codes

HELP 1 – SCREENS **TECHNICIANS**

The HELP 1 - Screen webinar contains essential information for service technicians and operators. The aim of the webinar is to help you understand error codes and respond to them in the right way, so that you are best prepared for any incidents that may occur during operation.

GOALS:

Understanding the error code display How to handle malfunctions on site

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OPERATOR

During this 2-day course your machine operators receive the best training for handling our RM products. We provide you with the knowledge of crushers and the additional and addon equipment available. This training also includes a machine demonstration. Immerse yourself in the world of RUBBLE MAS-TER - we look forward to welcoming you to RM headquarters.

GOALS:

- Process technology in the RM product range
- Detecting errors and troubleshooting
- Principles of electric and hydraulic systems

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TECHNICIANS

TECHNICIANS

The SERVICE 1 - Crusher webinar is geared towards both operators and service technicians. We show you how to set up the discharge belts correctly and how to open and close the crushing box. If you want to get tips on performing daily checks on RM crushers, this is the webinar for you!

GOALS:

- Introduction to working on RM crushers
- Belt tracking & crushing box
- Valuable tips for daily checks

SERVICE EXPERT – CRUSHER SERVICE EXPERT – SCREENS

The SERVICE 1 - Screen webinar contains essential information for service technicians and operators. If you would like to find out more about setting up the belt tracking correctly on your RM screen, this is the webinar for you! We also show you how to perform daily checks on your RM screen.

- Introduction to working on RM screens
- Correct belt tracking
- Valuable tips for daily checks

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ADVANCED LEVEL RM ACADEMY

Become an RM Expert!

Become an RM Expert! Your thirst for knowledge knows no limits and you would like to learn much more about our products and services to boost your sales figures and carry out service calls even more effectively?

Our Advanced Level courses will help you do just that! We prepare content with added value specifically for you and your customers to support you on your path to success.

Join our Advanced Level courses now and become an RM expert!



Register for your course now using the QR code or at: www.rubblemaster.com/en/sign-up/ ADVANCED

LEVEL

We look forward to you taking part!



RENTAL SERVICE **SALES**

One of the most successful sales channels for RM is providing products through a rental fleet. The RM Rental Service training course explains the hurdles, advantages and background knowledge for the successful operation of a crusher and screen rental fleet

GOALS:

Advantages of operating a rental fleet

Setting up and implementing a rental fleet

Handing over, returning & invoicing rental fleet machines

		COURSE NUMBER								
		Calculation models for rental fleets								
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BUSINESS EXPERTS SEMINAR

SALES

Register now for our 2-day Business Experts Seminar to get detailed info on topics such as the Buying Centre and the business and financing model. We also show you how to operate your rental fleet successfully and put together attractive offers and specifications.

- Overview of the sales process
- Customer segment information needs

APPLICATION EXPERTS SEMINAR

SALES

Our 2-day Application Experts Seminar gives salespeople indepth knowledge of RM process technology for crushers and screens. RM exports answer your questions about tool wear, crushing boxes, crusher settings, screening curves, screen decks, grain shape, and much more. A live demo show is included, wherever possible.

GOALS:

- Sound knowledge of RM crushing technology
- In-depth knowledge of RM screening technology

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PRODUCT EXPERTS SEMINAR

SALES

Get professional training tailored to your salespeople during this 3-day course, based on specific knowledge of crushers and screens. We show you how to evaluate applications and equip you with convincing arguments to fend off the competition. At the end of the course you will have the opportunity to try out your newly acquired skills during a role play.

GOALS:

- Application-specific knowledge
- Specific knowledge about RM screens
- Ability to evaluate applications
- Comparison with competitors

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START 2 – CRUSHER \square technicians

The RM START 2 - Crusher webinar provides both service technicians and operators with advanced information on choosing hammers and adjusting the crushing gap. How to use the new RM X display and the multifunctional cable remote control are also part of the training. The SERVICE 2 - Crusher webinar includes advanced information for service technicians and operators on servicing RM crushers. Changing hammers, replacing conveyor belts and the key points of weekly service checks provide the central focus of this webinar.

GOALS:

- Tips for choosing the right hammers
- Opening and adjusting the crushing gap
- New NEXT generation display
- Multifunctional cable remote control

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SERVICE 2 – CRUSHER \square technicians

- Weekly service check agenda
- Tips for changing the hammers
- V Tips for replacing the conveyor belts





HELP 2 – CRUSHER

TECHNICIANS

Advanced information on the error code system is given to service technicians and machine operators during the HELP 2-Crusher webinar. Register now to find out how manual regeneration of the exhaust post treatment system works.

GOALS:

 Advanced information on the error code system
 Manual regeneration of the exhaust post treatment system

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		19.10. I 16:00						

XPERT TALKS 2021

RM Group has a great deal of expert knowledge on the various topics of material processing and mobile recycling. Xpert Talks give you a general overview of topics such as drive systems and the various crushing technologies. In addition, our experts are available to answer your questions.

Xpert Talk June - Zero emissions

Xpert Talk September - Impact crusher vs jaw crusher in the natural stone industry

GOALS:

- Information on material processing topics
- Your questions answered by experts
- Overview of different systems and technologies

	Harald Windner, Ge Webinar	rald Badegruber	# 97206 ⊕ 1h			arald Kussegg ebinar		# 97507 ⊕ 1h	
	MAY	JUN	JUL	AUG		MAY	JUN	JUL	AUG
۲					1		17.06. 09:00		
3		08.06. 13:00					17.06. 16:00		
	SEP	OCT	NOV	DEC		SEP	OCT	NOV	DEC
1					1				09.12. 09:00
	16.09. 13:30								09.12. 16:00

SPARE PARTS PROCESS

GOALS:

Customer advisory skills relating to spare parts

Spare parts planning and management

PARTS TRAINING **TECHNICIANS**

RM is more than innovative products. The RM Parts training ensures that sales partners understand the requirements of the crushing and screening industry and are able to promptly provide customers with the spare parts and wear parts they need.

Please contact RM Academy if you would be interested in this course; we can also arrange dates for the course to be held where you are.

GOALS:

Technology information advantage for your experts Wear parts management and spare parts order processing Extensive knowledge of replacement parts and stock items Spare parts planning and calculations



RM ACADEMY FEEDBACK FORM



Feedback form

Your opinion is important to us and contributes to the ongoing development of RM Academy content.

Simply scan the QR code to provide feedback online.

Many thanks!



RM ACADEMY KNOWLEDGE FROM THE PROFESSIONALS

Presenters







Philipp Gerald Ackerl Badearuber After Sales Sales

Boanermavr After Sales

Gabriel After Sales

Presenters



Schwaha

After Sales



Wagner

Sales/Marketing



Windner

Sales



Daniel Zitta

Product Management



Tania Kobler Marketing



Harald Kusseaa Parts



Philipp Plank Product Management



Christian Prieschl

Product Management







Julia Wolfschütz RM Academy







Jennv Roth

Graphic Design

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CALENDAR

Level	Cat.	Course No.	Course name	MAI	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Base Level	All	95000	RM Philosophie								
Base Level	All	95001	RM Mediaworld								
Base Level	All	95002	RM Products: Crusher								
Base Level	All	95003	RM Products: Screens								
Base Level	All	95004	tdigital Products								
Base Level	All	95005	USP Crusher								
Base Level	All	95006	USP Screens								
Base Level	All	95008	Options Crusher								
Base Level	All	95009	Options Screens								
Base Level	Sales	95020	RM Shop								
Medium Level	All	96000	The RM GO! Principle								
Medium Level	Sales	96200	Prescreens								
Medium Level	Sales	96200	Crusher Trains								
Medium Level	Sales	96202	Jaw Crusher MXJ 1100								
Medium Level	Sales	96203	RM Hybrid Technology								
Medium Level	Sales	96204	RM NEXT + RM 120X								
Medium Level	Sales	96207	RM Cockpit								
Medium Level	Sales	96209	RM Business Model								
Medium Level	Technicians	96500	Start 1 - Crusher								
Medium Level	Technicians	96501	Start 1 - Screens								
Medium Level	Technicians	96502	Service 1 - Crusher								
Medium Level	Technicians	96503	Service 1 - Screens								
Medium Level	Technicians	96504	Help 1 - Crusher								
Medium Level	Technicians	96505	Help 1 - Screens								
Medium Level	Technicians	97513	Operator								
Medium Level	Technicians	96506	Service Expert Crusher								
Medium Level	Technicians	96507	Service Expert Screens								

CALENDAR

Level	Cat.	Course No.	Course name	MAI	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Advanced Level	Sales	97200	Rental Service								
Advanced Level	Sales	97201	Business Experts Seminar								
Advanced Level	Sales	97202	Application Experts Seminar								
Advanced Level	Sales	97203	Product Experts Seminar								
Advanced Level	Sales	97206	Xpert Talks 2021								
Advanced Level	Technicians	97500	Start 2 - Crusher								
Advanced Level	Technicians	97502	Service 2 - Crusher								
Advanced Level	Technicians	97504	Help 2 - Crusher								
Advanced Level	Technicians	97507	Spare Parts Process								
Advanced Level	Technicians	97512	Parts Training > Dates on request								

MY TRAINING WISH LIST

COURSE NO.	COURSE NAME	CALENDAR	TIME	ОК
123456	Course name	17 th September	9am to 4pm	\checkmark







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